

- Budget designed for self-sustainable operation, with low annual vehicle access fee, and per trip fees at current market level, for both pre-arranged and walk-up on demand, resulting in an approximate 37% increase in concession income to POS as follows:

Sea-Tac Outbound Ground Transportation Services:

Taxi & For-Hire 3rd Floor Walk-up On Demand & Staffed Prearranged Lower Drive Pickup

Option 3.1 Budget

Revenue(1):	Rate	Trips	Total	
Taxi Walk-up On Demand	\$ 6.00	850,000	\$ 5,100,000	
Taxi Prearranged (3)	\$ 3.00	200,000	\$ 600,000	
For Hire Walk Up On Demand	\$ 6.00	200,000	\$ 1,200,000	
For Hire Prearranged	\$ 3.00	40,000	\$ 120,000	
TNC On-Demand Pickup	\$ 6.00	100,000	\$ 600,000	
Walk-Up On-Demand Fleet Affiliation Annual Fee (6)	\$ 500.00	350	\$ 175,000	
(4)All Mode Drop-Off	No charge			
		Trips, total 1,390,350		
		Revenue, subtotal	\$ 7,795,000	
Expenses (5)				
Payroll				
Management Services	5.0%		\$ 389,750	
Curb Staffing (5)	17.0%		\$ 1,325,150	30 \$ 44,172
Administrative			\$ -	
Insurance, Accounting & Legal	1.5%	\$ 116,925		
Office Administrative	2.5%	\$ 194,875		
Utilities & Communications	1.0%	\$ 77,950		
Marketing	2.5%	\$ 194,875		
Misc.	2.0%	\$ 155,900		
Total Adminiatrative	9.5%		\$ 740,525	
Capital Equipment & Reserve	4.0%		\$ 311,800	
		Expense, subtotal	\$ 2,767,225	
Net Annual Franchise Income To Port Of Seattle			\$ 5,027,775	
Less: Current Realized Gross Income from franchise			\$3,670,000	
Estimated Annual Increase in Franchise Income To Port Of Seattle			\$ 1,357,775	37.00%

- (1) Revenues and expenses are calculated as including current taxicab walk-up on demand revenues, and excluding all other.
- (2) Expenses are calculated as including all costs of operating walk-up on demand and management of pre-arranged curbside pick-up, excluding such POS oversight expenses as may be currently incurred.
- (3) After Conversion to Tagged or Geo-Fenced Per Trip Fee; annual belled in permit continued at current rate
- (4) To discourage deadheading, drop-off is continued as free in all modes
- (5) Wage range: \$17.00 - \$20.00 plus reasonable medical; union representation & collective bargaining if sought by workers
- (6) TNC & other annual pre-arranged permit fees go as now to GT

Terminal Circulation & Gate Operations

T-18 has four gates where trucks can enter and/or exit. Drivers must have a Transportation Worker Identification Credential (TWIC) issued by the Transportation Safety Administration to access the terminal. Each driver's TWIC is checked by staff in a guard shack every time they enter the terminal.

The main terminal entry is located at the South Gate (Gate 1), which is accessed from SW Spokane Street. The main egress from the terminal is through the North Gate (Gate 4). There are two lesser gates: Gate 2, which serves domestic cargo for Matson located on the west side of the terminal, and Gate 3, the "Auto Customers" gate, where personal autos are delivered for ocean transport.

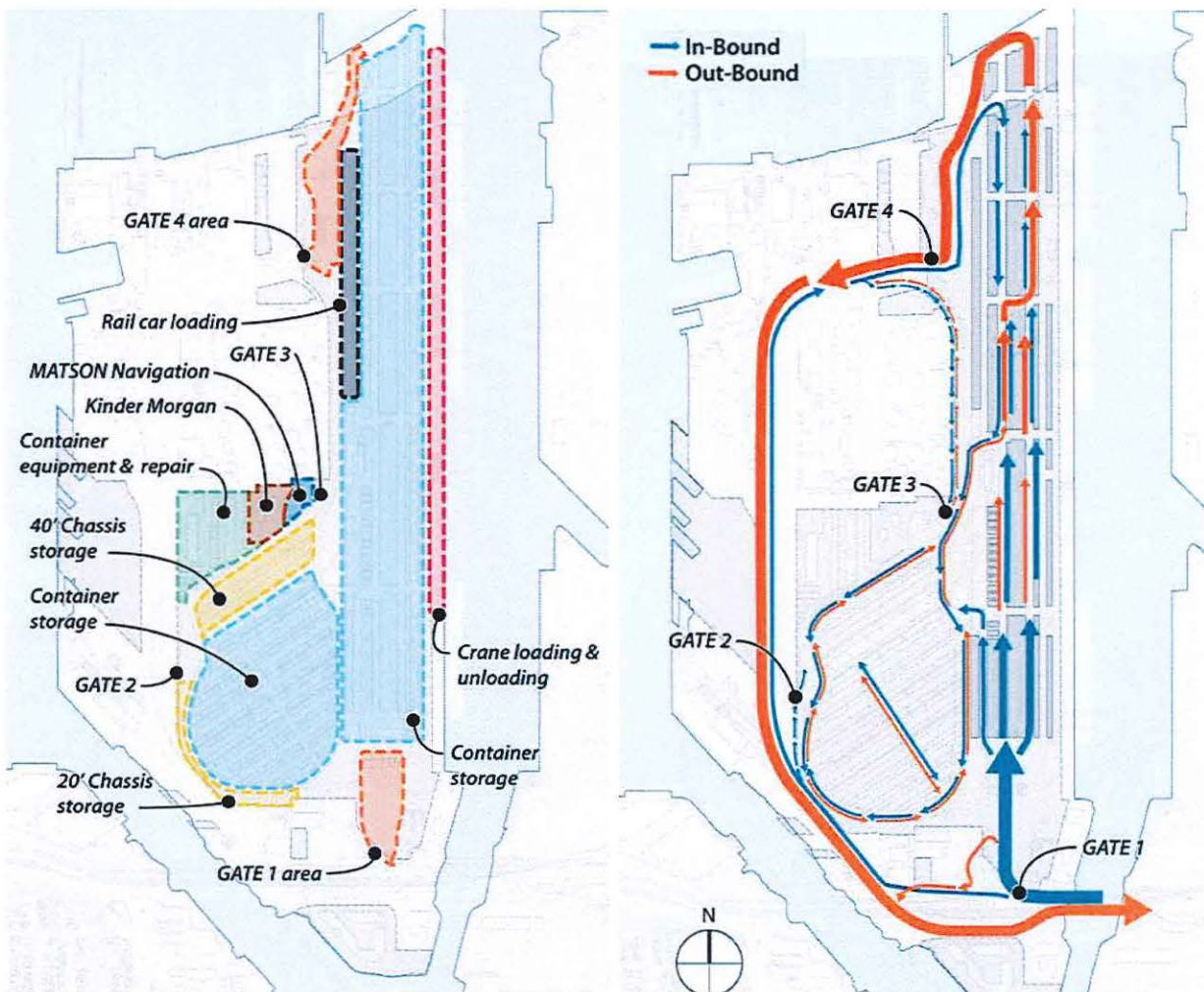


Figure 6. T-18 use zones and truck circulation.

City	Area	Trips	Revenue	Returns	Avg. Per Trip
Seattle	1	42,582	1,660,698		\$39
Bellevue	2	9,647	443,762		\$46
Local	3	4,747	42,723		\$9
Renton	4	1,985	37,715		\$19
Tacoma	5	381	17,145		\$45
Kent	6	454	11,350		\$25
Issaquah	7	178	10,502		\$59
Federal Way	8	356	12,104		\$34
Auburn	9	130	4,420		\$34
Everett	10	122	12,078		\$99
Kirkland	11	365	18,250		\$50
Puyallup	12	32	1,792		\$56
Fort Lewis	13	32	3,008		\$94
Olympia	14	0	0		\$119
Bremerton	15	16	2,064		\$129
S.W. Wash.	16	0	0		\$149
Bellingham	18	0	0		\$260
Woodinville	19	24	1,800		\$75
Totals		61,051	2,279,411	3,475 5.69%	

Nov 2011
PSID

CHRIS VAN DYK
206-965-0026
"Q" Gen MSR
cvandyks@msn.com

DevD

STI Trip / Revenue / Dead Head
 July 2012

<u>City</u>	<u>Area</u>	<u>Trips</u>	<u>Revenue</u>	<u>Returns</u>
Seattle	1	50,905	1,985,295	
Bellevue	2	9,589	441,094	
Local	3	5,751	51,759	
Renton	4	2,269	43,111	
Tacoma	5	434	19,530	
Kent	6	533	13,325	
Issaquah	7	197	11,623	
Federal Way	8	266	9,044	
Auburn	9	49	1,666	
Everett	10	109	10,791	
Kirkland	11	434	21,700	
Puyallup	12	10	560	
Fort Lewis	13	0	0	
Olympia	14	10	1,190	
Bremerton	15	10	1,290	
S.W. Wash.	16	0	0	
Bellingham	18	0	0	
Woodinville	19	59	4,425	
Totals		70,625	2,616,403	2,752 3.9%

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STI Trip / Revenue / Dead Head
 August 2012

<u>City</u>	<u>Area</u>	<u>Trips</u>	<u>Revenue</u>	<u>Returns</u>	
Seattle	1	40,458	1,577,862		
Bellevue	2	8,735	401,810		
Local	3	12,630	113,670		
Renton	4	4,983	94,677		
Tacoma	5	433	19,485		
Kent	6	624	15,600		
Issaquah	7	201	11,859		
Federal Way	8	433	14,722		
Auburn	9	171	5,814		
Everett	10	101	9,999		
Kirkland	11	433	21,650		
Puyallup	12	40	2,240		
Fort Lewis	13	10	940		
Olympia	14	10	1,190		
Bremerton	15	20	2,580		
S.W. Wash.	16	0	0		
Bellingham	18	0	0		
Woodinville	19	81	6,075		
Totals		69,363	2,300,173	3,180	4.58%

③ cwr

July 2014

City	Area	Trips	Revenue	Returns	Avg. Per Trip
Seattle	1	39,658	1,546,662		\$39
Bellevue	2	9,901	455,446		\$46
Local	3	23,465	211,185		\$9
Renton	4	2,121	40,299		\$19
Tacoma	5	549	24,705		\$45
Kent	6	712	17,800		\$25
Issaquah	7	163	9,617		\$59
Federal Way	8	271	9,214		\$34
Auburn	9	138	4,692		\$34
Everett	10	89	8,811		\$99
Kirkland	11	331	16,550		\$50
Puyallup	12	8	448		\$56
Fort Lewis	13	9	846		\$94
Olympia	14	0	0		\$119
Bremerton	15	0	0		\$129
S.W. Wash.	16	0	0		\$149
Bellingham	18	0	0		\$260
Woodinville	19	8	600		\$75
Totals		77,423	2,346,875	5590/7.2%	

H. C. V. D.

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C/D

B

B

Jun-12					Avg. Per Trip			
City	Area	Trips	Revenue	Returns				
Seattle		1	50,452	1,967,628	2.564%	39	39	50452
Bellevue		2	10,154	467,084	2.174%	46	46	10154
Local		3	4,492	40,428	11.111%	9	9	4492
Renton		4	2,110	40,090	5.263%	19	19	2110
Tacoma		5	503	22,635	2.222%	45	45	503
Kent		6	561	14,025	4.000%	25	25	561
Issaquah		7	319	18,821	1.695%	59	59	319
Federal Way		8	387	13,158	2.941%	34	34	387
Auburn		9	68	2,312	2.941%	34	34	68
Everett		10	58	5,742	1.010%	99	99	58
Kirkland		11	339	16,950	2.000%	50	50	339
Puyallup		12	29	1,624	1.786%	56	56	29
Fort Lewis		13	29	2,726	1.064%	94	0	29
Olympia		14	0	0	0.000%	119	0	0
Bremerton		15	0	0	0.000%	129	0	0
S.W. Wash.		16	0	0	0.000%	149	0	0
Bellingham		18	0	0	0.000%	260	0	0
Woodinville		19	48	3,600	1.333%	75	75	48
Totals			69,549	2,616,823	3,591 5.16%	2.339%	C/D	2624/C
						Avg %	2.6578%	3.77%

Jun-12
72.54% Seattle
14.60% Bellevue
6.46% Local
3.03% Renton
0.72% Tacoma
0.81% Kent
0.46% Issaquah
0.56% Federal Way
0.10% Auburn
0.08% Everett
0.49% Kirkland
0.04% Puyallup
0.04% Fort Lewis
0.00% Olympia
0.00% Bremerton
0.00% S.W. Wash.
0.00% Bellingham
0.07% Woodinville
100.00%

	Trips/Mo	Shift	Lease	Fuel @ \$3	Le Op Nt
0.13 Av Rev Trp	270	2	\$5,079	\$1,600	\$2,979
3.77% \$340,187	\$37.63	\$10,159			

C

A

B

Aug-12																				
City	Area	Trips	Revenue	Returns	Avg. Per Trip															
Seattle		1	40,458	1,577,862	2.564%	39	39	40458												
Bellevue		2	8,735	401,810	2.174%	46	46	8735												
Local		3	12,630	113,670	11.1111%	9	9	12630												
Renton		4	4,983	94,677	5.263%	19	19	4983												
Tacoma		5	433	19,485	2.222%	45	45	433												
Kent		6	624	15,600	4.000%	25	25	624												
Issaquah		7	201	11,859	1.695%	59	59	201												
Federal Way		8	433	14,722	2.941%	34	34	433												
Auburn		9	171	5,814	2.941%	34	34	171												
Everett		10	101	9,999	1.010%	99	99	101												
Kirkland		11	433	21,650	2.000%	50	50	433												
Puyallup		12	40	2,240	1.786%	56	56	40												
Fort Lewis		13	10	940	1.064%	94	94	10												
Olympia		14	10	1,190	0.840%	119	119	10												
Bremerton		15	20	2,580	0.775%	129	129	20												
S.W. Wash.		16	0	0	0.000%	149	0	0												
Bellingham		18	0	0	0.000%	260	0	0												
Woodinville		19	81	6,075	1.333%	75	75	81												
Totals			69,363	2,300,173	3,180 4.58%	2,429%			C/D	2624/C										
						Avg %			3.0156%	3.78%										
											0.13	Av Rev Trp	270							
											3.78%	\$299,022	\$33.16	\$8,954	\$4,477	\$1,600	\$500	\$2,377		

Aug-12

58.33% Seattle
12.59% Bellevue
18.21% Local
7.18% Renton
0.62% Tacoma
0.90% Kent
0.29% Issaquah
0.62% Federal Way
0.25% Auburn
0.15% Everett
0.62% Kirkland
0.06% Puyallup
0.01% Fort Lewis
0.01% Olympia
0.03% Bremerton
0.00% S.W. Wash.
0.00% Bellingham
0.12% Woodinville
100.00%

Area	Month	Oct-12	Sep-12	Aug-12	Jul-12	Jun-12
	Fare % Total Trips	% Total Trips	% Total Trips	% Total Trips	% Total Trips	% Total Trips
Seattle	\$39	53.75%	58.21%	58.33%	72.08%	72.54%
Bellevue	\$46	13.60%	12.65%	12.59%	13.58%	14.60%
Local	\$9	20.85%	18.79%	18.21%	8.14%	6.46%
Renton	\$19	8.24%	6.88%	7.18%	3.21%	3.03%
Tacoma	\$45	0.82%	0.69%	0.62%	0.61%	0.72%
Kent	\$25	0.91%	0.82%	0.90%	0.75%	0.81%
Issaquah	\$59	0.39%	0.30%	0.29%	0.28%	0.46%
Federal Way	\$34	0.50%	0.44%	0.62%	0.38%	0.56%
Auburn	\$34	0.16%	0.21%	0.25%	0.07%	0.10%
Everett	\$99	0.11%	0.06%	0.15%	0.15%	0.08%
Kirkland	\$50	0.54%	0.76%	0.62%	0.61%	0.49%
Puyallup	\$56	0.01%	0.06%	0.06%	0.01%	0.04%
Fort Lewis	\$94	0.00%	0.03%	0.01%	0.00%	0.04%
Olympia	\$119	0.00%	0.00%	0.01%	0.01%	0.00%
Bremerton	\$129	0.00%	0.00%	0.03%	0.01%	0.00%
S.W. Wash.	\$149	0.00%	0.00%	0.00%	0.00%	0.00%
Bellingham	\$260	0.00%	0.00%	0.00%	0.00%	0.00%
Woodinville	\$75	0.12%	0.09%	0.12%	0.08%	0.07%
Total % Trips		100.00%	100.00%	100.00%	100.00%	100.00%
Total Trips -- Recorded		67,567	67,108	69,363	70,625	69,549
Total Passenger Revenue		\$2,174,915	\$2,214,919	\$2,300,173	\$2,616,403	\$2,616,823
Passenger Revenue Per Trip		\$32.19	\$33.01	\$33.16	\$37.05	\$37.63
Annualized Passenger Revenue		\$26,098,980	\$26,579,028	\$27,602,076	\$31,396,836	\$31,401,876
13% of Annualized Passenger Revenue		\$3,392,867	\$3,455,274	\$3,588,270	\$4,081,589	\$4,082,244
Actual Monthly Payment	\$305,898	\$305,898	\$305,898	\$305,898	\$305,898	\$305,898
Monthly Payment Obligation @ 13%		\$282,739	\$287,939	\$299,022	\$340,132	\$340,187
Current Year Actual Payment to Date		\$3,670,778	\$3,364,880	\$3,058,982	\$2,753,084	\$2,447,185
Current Year Cumulative Payment Obligation @ 13%		\$3,573,601	\$3,290,862	\$3,002,922	\$2,703,900	\$2,363,767
Monthly Over/(Under) Payment @ 13% Obligation		\$23,159	\$17,959	\$6,876	-\$34,234	-\$34,289
Cumulative Monthly Over/(Under) Payment @ 13%		\$97,177	\$74,018	\$56,060	\$49,184	\$83,418
Annual Over/(Under) Payment @ 13%		\$97,177				
Cumulative Annual Over/(Under) Payment @ 13%		\$359,002				
Concessionaire Contract Language:						

Comparative Trip Valuation & Estimated Over or Underpayment

Estimated Minimum Unrecorded 2015 Trips

Total Trips	67,567	67,108	69,363	70,625	69,549
Estimated Revenue Per Trip - Red Input for Comparison	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00
Total Revenue - Comparative @ Red Input	\$3,040,515	\$3,019,860	\$3,121,335	\$3,178,125	\$3,129,705
Annualized Revenue - Comparative	\$36,486,180	\$36,238,320	\$37,456,020	\$38,137,500	\$37,556,460
13% of Annualized Revenue - Comparative	\$4,743,203	\$4,710,982	\$4,869,283	\$4,957,875	\$4,882,340
Monthly Payment Obligation @ 13% - Comparative	\$395,267	\$392,582	\$405,774	\$413,156	\$406,862
Cumulative Annual Monthly Payment Oblig. @ 13% - Comparative	\$4,452,605	\$4,057,338	\$3,664,756	\$3,258,982	\$2,845,826
Actual Monthly Payment	\$305,898	\$305,898	\$305,898	\$305,898	\$305,898
Monthly Payment Over/Under - Comparative vs Actual	-\$89,369	-\$86,684	-\$99,875	-\$107,258	-\$100,963
Cumulative Curr Yr Monthly Payment Over/Under to Date - Comparative	-\$781,827	-\$692,458	-\$605,774	-\$505,899	-\$398,641
Annual Over/(Under) Comparative Payment	-\$781,827				
Cumulative Annual Over/(Under) Comparative Payment	-\$1,246,332				

(7) CVO

Area	Month	Aug-14	Jul-14	Jun-14
	Fare	% Total Trips	% Total Trips	% Total Trips
Seattle	\$39	51.18%	51.22%	51.71%
Bellevue	\$46	12.81%	12.79%	13.71%
Local	\$9	30.23%	30.31%	28.48%
Renton	\$19	2.75%	2.74%	3.55%
Tacoma	\$45	0.72%	0.71%	0.49%
Kent	\$25	0.95%	0.92%	0.71%
Issaquah	\$59	0.21%	0.21%	0.12%
Federal Way	\$34	0.37%	0.35%	0.45%
Auburn	\$34	0.18%	0.18%	0.19%
Everett	\$99	0.11%	0.11%	0.16%
Kirkland	\$50	0.44%	0.43%	0.38%
Puyallup	\$56	0.01%	0.01%	0.01%
Fort Lewis	\$94	0.03%	0.01%	0.01%
Olympia	\$119	0.00%	0.00%	0.00%
Bremerton	\$129	0.00%	0.00%	0.00%
S.W. Wash.	\$149	0.00%	0.00%	0.00%
Bellingham	\$260	0.00%	0.00%	0.00%
Woodinville	\$75	0.01%	0.01%	0.02%
Total % Trips		100.00%	100.00%	100.00%
Total Trips -- Recorded		74,628	77,423	75,654
Total Passenger Revenue		\$2,264,284	\$2,346,875	\$2,328,969
Passenger Revenue Per Trip		\$30.34	\$30.31	\$30.78
Annualized Passenger Revenue		\$27,171,408	\$28,162,500	\$27,947,628
13% of Annualized Passenger Revenue		\$3,532,283	\$3,661,125	\$3,633,192
Actual Monthly Payment	\$305,898	\$305,898	\$305,898	\$305,898
Monthly Payment Obligation @ 13%		\$294,357	\$305,094	\$302,766
Current Year Actual Payment to Date		\$3,058,982	\$2,753,084	\$2,447,185
Current Year Cumulative Payment Obligation @ 13%		\$2,630,014	\$2,335,657	\$2,030,564
Monthly Over/(Under) Payment @ 13% Obligation		\$11,541	\$804	\$3,132
Cumulative Monthly Over/(Under) Payment @ 13%		\$428,967	\$417,426	\$416,622
Annual Over/(Under) Payment @ 13%				
Cumulative Annual Over/(Under) Payment @ 13%				
Concessionaire Contract Language:				

B. Percentage Fees. Concessionaire shall pay (the "Percentage Fee") to the Company the Minimum Annual Guaranty plus thirteen percent (13%) of the total revenue. Concessionaire shall, not late

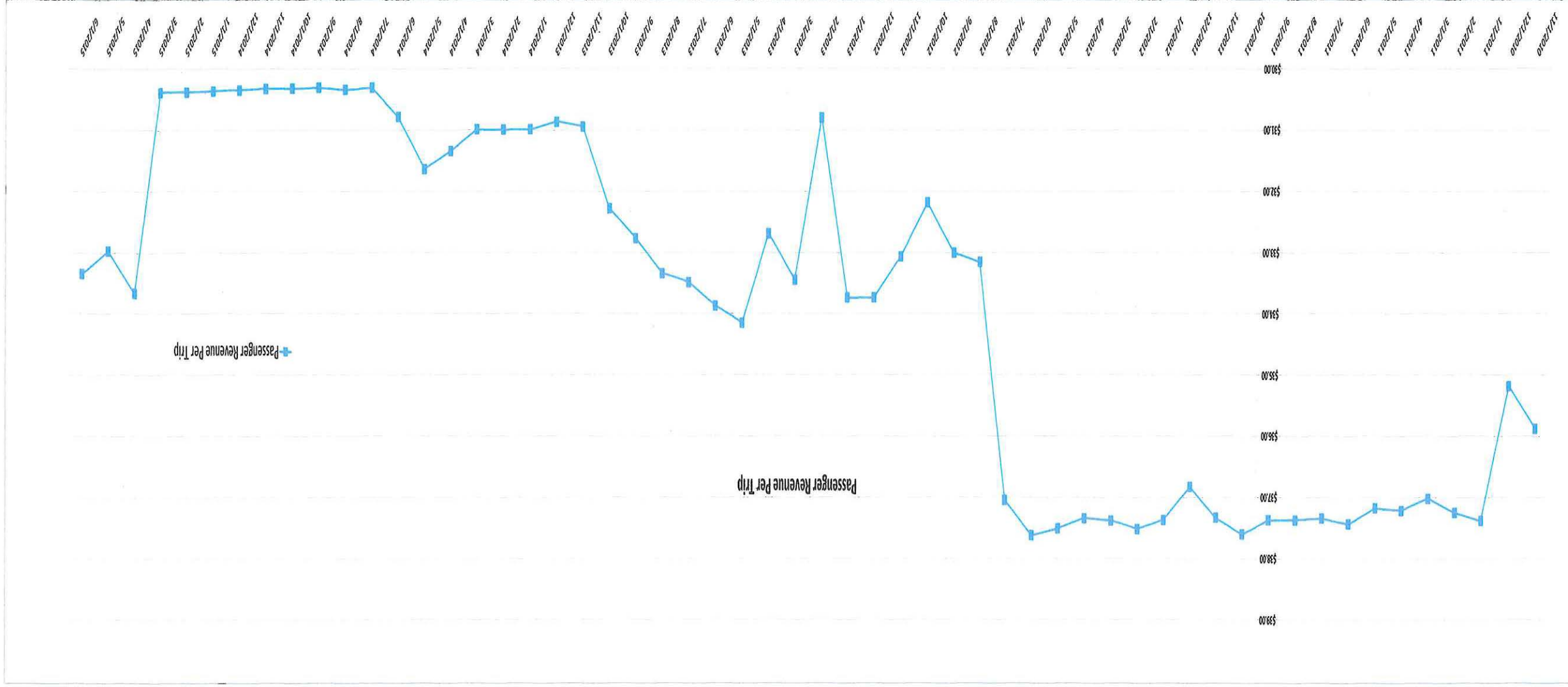
Comparative Trip Valuation & Estimated Over or Underpayment

Estimated Minimum Unrecorded 2015 Trips

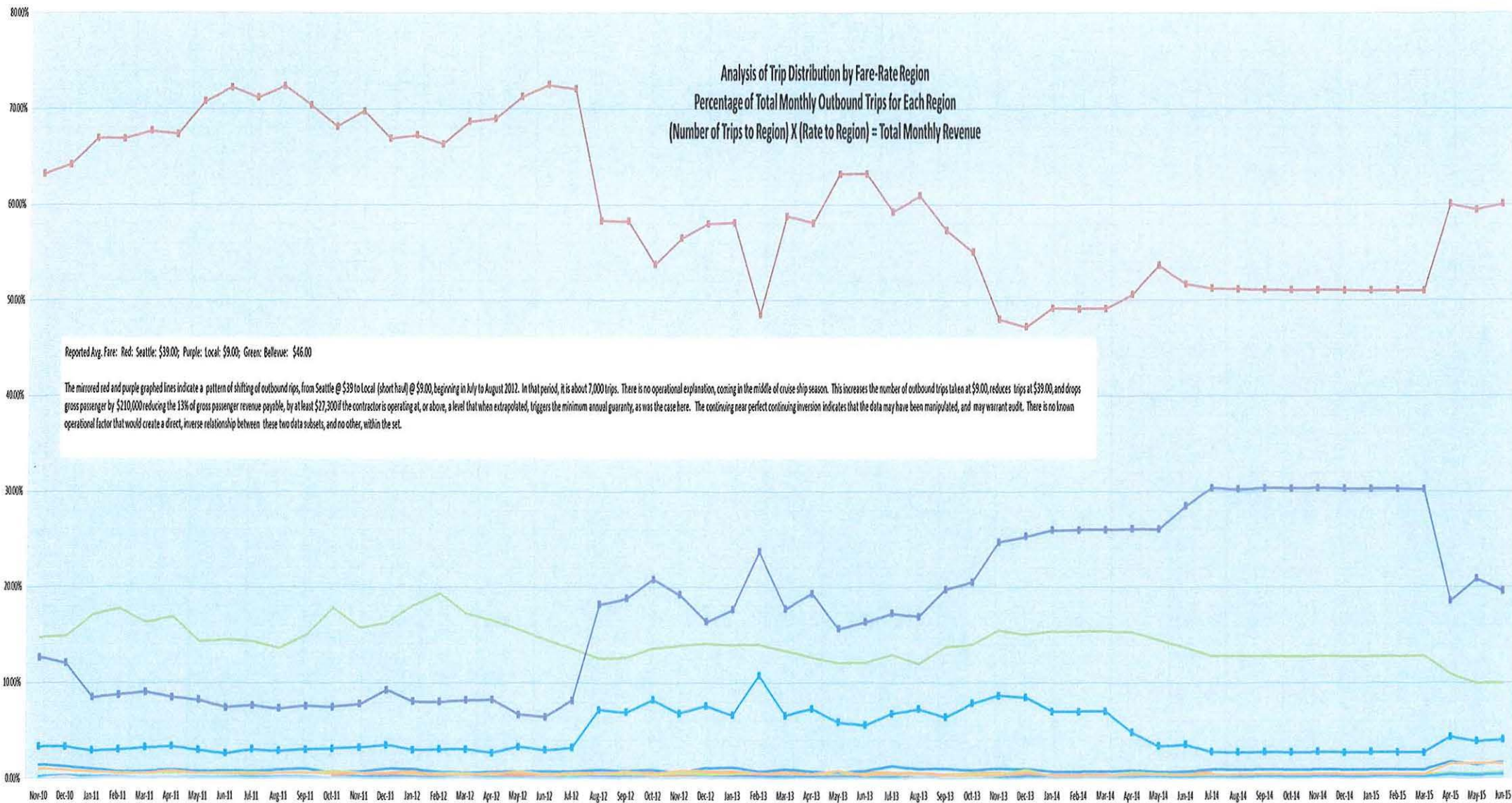
	74,628	77,423	75,654
Total Trips	74,628	77,423	75,654
Estimated Revenue Per Trip - Red Input for Comparison	\$45.00	\$45.00	\$45.00
Total Revenue - Comparative @ Red Input	\$3,358,260	\$3,484,035	\$3,404,430
Annualized Revenue - Comparative	\$40,299,120	\$41,808,420	\$40,853,160
13% of Annualized Revenue - Comparative	\$5,238,886	\$5,435,095	\$5,310,911
Monthly Payment Obligation @ 13% - Comparative	\$436,574	\$452,925	\$442,576
Cumulative Annual Monthly Payment Obligation @ 13% - Comparative	\$3,829,931	\$3,393,357	\$2,940,432
Actual Monthly Payment	\$305,898	\$305,898	\$305,898
Monthly Payment Over/Under - Comparative vs Actual	-\$130,676	-\$147,026	-\$136,678
Cumulative Current Year Monthly Payment Over/Under to Date	-\$770,949	-\$640,273	-\$493,247
Annual Over/(Under) Comparative Payment			
Cumulative Annual Over/(Under) Comparative Payment			

ECV

B/C



Analysis of Trip Distribution by Fare-Rate Region
Percentage of Total Monthly Outbound Trips for Each Region
(Number of Trips to Region) X (Rate to Region) = Total Monthly Revenue



Reported Avg. Fare: Red: Seattle: \$39.00; Purple: Local: \$9.00; Green: Bellevue: \$46.00

The mirrored red and purple graphed lines indicate a pattern of shifting of outbound trips, from Seattle @ \$39 to Local (short haul) @ \$9.00, beginning in July to August 2012. In that period, it is about 7,000 trips. There is no operational explanation, coming in the middle of cruise ship season. This increases the number of outbound trips taken at \$9.00, reduces trips at \$39.00, and drops gross passenger by \$210,000 reducing the 13% of gross passenger revenue payable, by at least \$27,300 if the contractor is operating at, or above, a level that when extrapolated, triggers the minimum annual guaranty, as was the case here. The continuing near perfect continuing inversion indicates that the data may have been manipulated, and may warrant audit. There is no known operational factor that would create a direct, inverse relationship between these two data subsets, and no other, within the set.

- Astoria
- Seattle
- Bellevue
- Local
- Porton
- Tacoma
- Kent
- Issaquah
- Federal Way
- Auburn
- Everett
- Kirkland
- Puyallup
- Fort Lewis
- Olympia
- Bremerton
- S.W. Wash.
- Bellingham
- Woodinville
- Series20

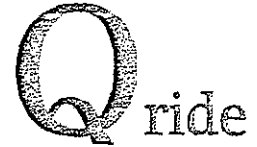
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Nov-13	Oct-13	Sep-13	Aug-13	Jul-13	Jun-13	May-13	Apr-13	Mar-13	Feb-13	Jan-13	Dec-12	Nov-12	Oct-12	Sep-12	Aug-12	Jul-12	Jun-12	May-12	Apr-12	Mar-12	Feb-12	Jan-12	Dec-11	Nov-11
% Total Trips	% Total Trips	% Total Trips	% Total Trips	% Total Trips	% Total Trips	% Total Trips	% Total Trips	% Total Trips	% Total Trips	% Total Trips	% Total Trips	% Total Trips	% Total Trips	% Total Trips	% Total Trips	% Total Trips	% Total Trips	% Total Trips	% Total Trips	% Total Trips	% Total Trips	% Total Trips	% Total Trips	% Total Trips
48.00%	55.03%	57.32%	60.91%	59.28%	63.20%	63.20%	58.07%	58.79%	48.51%	58.13%	57.98%	56.49%	53.75%	58.21%	58.33%	72.08%	72.54%	71.27%	69.04%	68.66%	66.34%	67.26%	66.91%	69.75%
15.49%	13.94%	13.79%	11.96%	12.99%	12.11%	12.09%	12.62%	13.34%	13.99%	13.98%	14.10%	13.91%	13.60%	12.65%	12.59%	13.58%	14.60%	15.59%	16.54%	17.21%	19.37%	18.10%	16.30%	15.80%
24.72%	20.51%	19.75%	16.90%	17.24%	16.31%	15.65%	19.28%	17.73%	23.67%	17.66%	16.38%	19.19%	20.85%	18.79%	18.21%	8.14%	6.46%	6.67%	8.26%	8.16%	8.03%	8.05%	9.27%	7.78%
8.68%	7.82%	6.44%	7.23%	6.80%	5.57%	5.91%	7.27%	6.60%	10.74%	6.64%	7.61%	6.79%	8.24%	6.88%	7.18%	3.21%	3.03%	3.31%	2.73%	3.05%	3.08%	2.99%	3.52%	3.25%
0.69%	0.63%	0.48%	0.60%	0.65%	0.53%	0.53%	0.51%	0.84%	0.65%	0.55%	0.67%	0.62%	0.82%	0.69%	0.62%	0.61%	0.72%	0.61%	0.73%	0.62%	0.63%	0.83%	0.62%	0.62%
1.09%	0.85%	1.08%	1.02%	1.31%	0.81%	0.64%	0.76%	0.97%	0.70%	1.21%	1.10%	0.67%	0.91%	0.82%	0.90%	0.75%	0.81%	0.75%	0.76%	0.63%	0.76%	1.02%	1.06%	0.74%
0.13%	0.25%	0.20%	0.10%	0.30%	0.23%	0.22%	0.20%	0.20%	0.35%	0.20%	0.38%	0.39%	0.39%	0.30%	0.29%	0.28%	0.46%	0.32%	0.38%	0.25%	0.26%	0.24%	0.43%	0.29%
0.46%	0.49%	0.33%	0.45%	0.50%	0.43%	0.46%	0.49%	0.41%	0.50%	0.37%	0.48%	0.63%	0.50%	0.44%	0.62%	0.38%	0.56%	0.70%	0.48%	0.54%	0.60%	0.47%	0.70%	0.58%
0.16%	0.11%	0.13%	0.12%	0.05%	0.23%	0.24%	0.22%	0.29%	0.25%	0.24%	0.17%	0.15%	0.16%	0.21%	0.25%	0.07%	0.10%	0.04%	0.13%	0.15%	0.14%	0.20%	0.24%	0.21%
0.13%	0.07%	0.04%	0.07%	0.23%	0.05%	0.09%	0.07%	0.18%	0.05%	0.06%	0.17%	0.08%	0.11%	0.06%	0.15%	0.15%	0.08%	0.07%	0.14%	0.11%	0.15%	0.15%	0.16%	0.20%
0.43%	0.27%	0.31%	0.52%	0.63%	0.36%	0.83%	0.47%	0.56%	0.53%	0.79%	0.77%	0.88%	0.54%	0.76%	0.62%	0.61%	0.49%	0.62%	0.60%	0.40%	0.45%	0.58%	0.58%	0.60%
0.00%	0.00%	0.02%	0.00%	0.02%	0.02%	0.00%	0.02%	0.00%	0.00%	0.02%	0.05%	0.04%	0.01%	0.06%	0.06%	0.01%	0.04%	0.03%	0.09%	0.01%	0.04%	0.06%	0.08%	0.05%
0.00%	0.00%	0.02%	0.00%	0.02%	0.02%	0.04%	0.00%	0.02%	0.00%	0.02%	0.00%	0.02%	0.00%	0.03%	0.01%	0.00%	0.04%	0.01%	0.01%	0.05%	0.00%	0.04%	0.03%	0.05%
0.00%	0.00%	0.02%	0.00%	0.00%	0.00%	0.02%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.01%	0.01%	0.00%	0.00%	0.01%	0.04%	0.01%	0.00%	0.02%	0.00%
0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.02%	0.02%	0.05%	0.00%	0.00%	0.02%	0.02%	0.00%	0.00%	0.03%	0.01%	0.00%	0.00%	0.03%	0.01%	0.02%	0.00%	0.02%	0.03%
0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.02%	0.00%	0.00%	0.00%	0.00%
0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.02%	0.00%	0.00%	0.00%	0.00%
0.00%	0.04%	0.07%	0.10%	0.00%	0.02%	0.07%	0.00%	0.02%	0.00%	0.13%	0.12%	0.11%	0.12%	0.09%	0.12%	0.08%	0.07%	0.03%	0.05%	0.11%	0.09%	0.03%	0.08%	0.04%
100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%
56,482	64,577	63,089	65,744	68,213	68,269	66,090	63,083	59,916	51,529	57,479	51,110	57,690	67,567	67,108	69,363	70,625	69,549	64,902	61,686	62,857	55,114	58,560	52,747	61,051
\$1,747,796	\$2,084,675	\$2,067,096	\$2,192,091	\$2,284,096	\$2,312,211	\$2,256,789	\$2,062,155	\$2,003,984	\$1,587,176	\$1,920,532	\$1,724,402	\$1,907,224	\$2,174,915	\$2,214,919	\$2,300,173	\$2,616,403	\$2,616,823	\$2,434,698	\$2,303,512	\$2,349,682	\$2,067,781	\$2,188,999	\$1,942,519	\$2,279,411
\$30.94	\$32.28	\$32.76	\$33.34	\$33.48	\$33.87	\$34.15	\$32.69	\$33.45	\$30.80	\$33.74	\$33.74	\$33.07	\$32.19	\$33.01	\$33.16	\$37.05	\$37.63	\$37.51	\$37.34	\$37.38	\$37.52	\$37.37	\$36.83	\$37.34
\$20,973,552	\$25,016,100	\$24,805,152	\$26,305,092	\$27,409,152	\$27,746,532	\$27,081,468	\$24,745,860	\$24,047,808	\$19,046,112	\$23,046,384	\$20,692,824	\$22,886,688	\$26,098,980	\$26,579,028	\$27,602,076	\$31,396,836	\$31,401,876	\$29,216,376	\$27,642,144	\$28,196,184	\$24,813,372	\$26,260,788	\$23,310,228	\$27,352,932
\$2,726,562	\$3,252,093	\$3,224,670	\$3,419,662	\$3,563,190	\$3,607,049	\$3,520,591	\$3,216,962	\$3,126,215	\$2,475,995	\$2,996,030	\$2,690,067	\$2,975,269	\$3,392,867	\$3,455,274	\$3,588,270	\$4,081,589	\$4,082,244	\$3,798,129	\$3,593,479	\$3,665,504	\$3,225,738	\$3,413,902	\$3,030,330	\$3,555,881
\$305,898	\$305,898	\$305,898	\$305,898	\$305,898	\$305,898	\$305,898	\$305,898	\$305,898	\$305,898	\$305,898	\$305,898	\$305,898	\$305,898	\$305,898	\$305,898	\$305,898	\$305,898	\$305,898	\$305,898	\$305,898	\$305,898	\$305,898	\$305,898	\$305,898
\$227,213	\$271,008	\$268,722	\$284,972	\$296,932	\$300,528	\$293,383	\$268,080	\$260,518	\$206,333	\$249,669	\$224,172	\$247,939	\$282,739	\$287,939	\$299,022	\$340,132	\$340,187	\$316,511	\$299,457	\$305,459	\$268,812	\$284,492	\$252,527	\$296,323
\$305,898	\$3,670,778	\$3,364,808	\$3,058,982	\$2,753,084	\$2,447,185	\$2,141,287	\$1,835,389	\$1,529,491	\$1,223,593	\$917,695	\$611,796	\$305,898	\$3,670,778	\$3,364,880	\$3,058,982	\$2,753,084	\$2,447,185	\$2,141,287	\$1,835,389	\$1,529,491	\$1,223,593	\$917,695	\$611,796	\$305,898
\$227,213	\$3,172,316	\$2,901,308	\$2,632,586	\$2,347,614	\$2,050,681	\$1,750,094	\$1,456,711	\$1,188,631	\$928,113	\$721,781	\$472,111	\$247,939	\$3,573,601	\$3,290,862	\$3,002,922	\$2,703,900	\$2,363,767	\$2,023,580	\$1,707,070	\$1,407,613	\$1,102,154	\$833,343	\$548,851	\$296,323
\$78,685	\$34,890	\$37,176	\$70,926	\$8,966	\$5,311	\$12,516	\$37,818	\$45,380	\$99,565	\$56,229	\$81,726	\$57,959	\$23,159	\$17,959	\$6,876	-\$34,234	-\$34,289	-\$10,613	\$6,442	\$440	\$37,087	\$21,406	\$53,371	\$9,575
\$78,685	\$498,462	\$463,572	\$426,396	\$405,470	\$396,504	\$391,193	\$378,678	\$340,859	\$295,479	\$195,914	\$139,685	\$57,959	\$97,177	\$74,018	\$56,060	\$49,184	\$83,418	\$117,707	\$128,319	\$121,878	\$121,438	\$84,352	\$62,945	\$9,575
	\$498,462												\$97,177											
	\$857,484												\$359,002											

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Quality Ground Transportation Management LLC

Airport Joint Venture Operating Group



Utilizing state of the art dispatch services technology and experienced professionals in its management of airport and other dispatch operations, Quality Ground Transportation Management LLC (Q) connects public passengers directly with vehicles for hire.

Q is organizing a bid for the Sea-Tac International Airport outbound taxicab and for hire services management services contract, the 'Request for Proposal' for which is expected from the Port of Seattle in the spring of 2015.

The Q Airport Joint Venture Operating Group is accepting 100 single for hire vehicle owner new membership subscriptions *on a first come, first serve basis*. The cost is \$1,500 per vehicle. Owners of dual and county licensed vehicles can participate.***

If Q-AJVOG wins the airport ground transportation contract, the membership fee paid at this time will (1) secure a place in the Q Airport Fleet; (2) secure a discounted price of \$7,500 to join the Q Airport Fleet (price for non-members will be up to \$20,000); and, (3) be credited as payment against that discounted price.

Airport Joint Venture Membership Subscription Agreement

Name _____ Address _____ City _____ State _____ Zip _____

Telephone _____ email _____ For Hire Operator Number _____

Name of Business if Different _____ UBI Number _____

Current Vehicle Association: _____ Licensed Vehicle Number: _____

License Plate(s) consist of: Dual King County Only Wheelchair Accessible

Vehicle Year: _____ Make: _____ Model: _____

Signature _____ Date _____

Please direct questions to: Samatar Guled, Abdul Yusuf Or Chris Van Dyk
206-261-8294 206-793-8100 206-965-0086

****Q will bid for the airport contract with terms that, in its sole discretion, will be most advantageous for Q winning the bid, with a mix of dual and King County licenses. Subscription is first come, first serve. Should Q win, and places for county-only licenses be limited, the placeholder will have the option to sell or obtain a refund for such position, or acquire a city license and operate a dual licensed vehicle. If no bid is held, Q may use subscription funds for general corporate purposes, including lobbying to open airport facilities to for-hire vehicle access for outbound passenger services.*

There can be no assurance whatsoever that Qride will be successful in bidding on an outbound transportation services contract. Fees will be used for bid preparation and submission, operating and other capital requirements for the airport management and dispatch services, and other general corporate requirements, and no refund or repayment in any form for any reason other than specifically stated herein shall be made. This is not an offering of securities. Subscription is for fleet membership only, and is subject to subscriber qualification with respect to licensing.